

PROFILE

1. Identity:				
Name:	Pavle			
Surname:	Simovic			
Sex:	Male			
Date and place of birth:	July 13, 1966 – Tresnjevo, Cetinje (MNE)			
Nationality:	Montenegrin			
Civil Status:	Citizen of Montenegro			
Marital Status:	Single			
2. Contact information:				
Current address:	Obilica 15, Cetinje 81250, Montenegro			
Hand phone:	+382-69874321 or +382-68558522			
Office phone/fax:	+382-41-231452			
E-mail:	pavles@t-com.me or pavle@bc-cetinje.com			
3. Education:				
Institution:	<ul style="list-style-type: none"> q School Center – Kotor (MNE) q Harbor Master's Office – Kotor 			
Date:	<ul style="list-style-type: none"> q May 31, 1985 q October 11, 1991 			
Degree:	<ul style="list-style-type: none"> q Nautical technician diploma (fourth degree) q Ship's mate authorization 			
4. Language skills (marked 1 to 5 for competence, where 5 is the highest):				
	Language	Passive	Spoken	Written
	Montenegrin Vernacular		5	5
	English Foreign		4	4
	Russian Foreign	3	2	2
	Italian Foreign	3	2	2
5. Other skills:				
Computer knowledge (Windows, MS Office, Corel, Internet, website building, hardware and software installations...)				
6. Driving Licence:				
N/A				
7. Membership of Professional Bodies:				
Full time employee at Business Center Cetinje (The City of Cetinje Government – www.cetinje.me)				
8. Present position:				
Business consultant				
9. Years of professional experience:				
Period:	July 3, 1985 to Sept 25, 1986			
Location:	M/V "RISAN" - Overseas			
Company / Organization:	"Jugoslovenska oceanska polovidba – Kotor"			
Position:	Cadet			
Job Description:	On-the-job training			
Period:	April 20, 1988 to Feb 12, 1990			
Location:	Cetinje (MNE)			
Company / Organization:	"OBOD Elektroindustrija"			
Position:	Factory worker			
Job Description:	Refrigerators pre-assembly line fitter			

<i>Period:</i>	Feb 3, 1992 to Oct 31, 1992
<i>Location:</i>	M/V "BUDVA" - Overseas
<i>Company / Organization:</i>	"Jugoslovenska oceanska polovidba – Kotor"
<i>Position:</i>	Helmsman (under third mate authorization)
<i>Job Description:</i>	Ship's navigation
<i>Period:</i>	Sept 4, 1994 to Aug 31, 1995
<i>Location:</i>	Tresnjevo – Cetinje (MNE)
<i>Company / Organization:</i>	Elementary School "Sunjo Pesikan"
<i>Position:</i>	English teacher
<i>Job Description:</i>	English teacher for 5 th to 8 th grade
<i>Period:</i>	Nov 1, 1995 to April 21, 2008
<i>Location:</i>	Cetinje
<i>Company / Organization:</i>	OBOD Elektroindustrija - Cetinje
<i>Position:</i>	Premises keeper; English correspondent from Aug 8, 1998 to April 21, 2008
<i>Job Description:</i>	Correspondence and translation service as well computer handling in assisting of Sales and Export Dept.
<i>Period:</i>	May 2003 to June 2011
<i>Location:</i>	Cetinje
<i>Company / Organization:</i>	Local Business Center Cetinje (http://www.bc-cetinje.com) (Directorate for SME Development) (http://www.nasme.me)
<i>Position:</i>	Business Consultant
<i>Job Description:</i>	Various business services to SME and entrepreneurs: business or investment plans, company registration, advices, feasibility studies, company diagnosis, etc.
<i>Period:</i>	From June 2011 on (LBC Cetinje has been overtaken by the city government)
<i>Location:</i>	Cetinje
<i>Company / Organization:</i>	Business Center Cetinje - The City Government (www.cetinje.me)
<i>Position:</i>	Business Consultant, the official site webmaster, photographer
<i>Job Description:</i>	Business services; webmaster and photographer
10. Non-professional experience:	
<i>Period:</i>	From May 2005 up to nowadays
<i>Location:</i>	Cetinje
<i>Organization:</i>	NGO "Today for Tomorrow" (http://nvo-danas-za-sjutra.vacau.com)
<i>Job Description:</i>	Coordinator
<i>Period:</i>	From 2001 up to nowadays
<i>Location:</i>	Cetinje
<i>Organization:</i>	NGO "INSA" - The Initiative of Conscience (http://insa4.tripod.com/ngoinsa)
<i>Position:</i>	International contacts; Project Designer
<i>Job Description:</i>	An active role in all the civic action initiatives undertaken by the organization, usually as a volunteer.
<i>Period:</i>	July 2003 up to the date
<i>Location:</i>	Cetinje
<i>Organization:</i>	NGO "Academic Club" Cetinje (http://akademskiklub.tripod.com/cetinje)
<i>Job Description:</i>	Active member

11. Military service time:	Yugoslavian Navy, from March 17, 1987 to March 17, 1988; submarine Qualification: Sonarman			
12. Important trainings and certificates acquired:	<ul style="list-style-type: none"> q Training course for polyurethane and cyclopentane (C5) technology application in refrigeration industry (by Cannon Afros S.p.A. Milano, Italy; Feb 2003) q Workshops and trainings organized for Regional and Local Business Centers staff in Montenegro (by POHL Consulting and Associates from Ireland, and the Agency for Development of Small and Medium-sized Enterprises; Feb-June 2003); q CEFE (Competency based Economies through Formation of Enterprise) training (by GTZ from Germany; Feb-March 2005); q Enterprise Diagnosis training (by Japan International and Cooperation Agency – JICA, and Directorate for Development of Small and Medium sized Enterprises; Feb-Nov 2006); q Production Management for Southeast European Countries training course in Japan (by JICA under Program of the Government of Japan; May-June 2007); q Energy efficiency adviser (by GTZ from Germany; Dec 2009). 			
13. Awards:	<ul style="list-style-type: none"> q “13th November” awards for excellent learning in 1978. q Many other small awards and acknowledgments 			
14. Travel abroad:	Austria, Slovenia, Italy, Hungary, Bulgaria, Romania, Turkey, Germany, France, Ukraina, Malta, Algeria, Cameroon, Nigeria, Senegal, Ivory Coast, Ghana, Liberia, Angola, South Africa, Pakistan, Sri Lanka, Singapore, Hong Kong, P.R. China, Japan, USA, Cuba			
15. Key qualifications:	<ul style="list-style-type: none"> - Commercial, Marketing, and Production management; - Computer master; - English – Serbo-Croatian translator; - Ship's mate; - Proficient in various technological processes and terms; - Photographer & Videographer 			
16. References:	Will be provided in paper document form on request			
17. Recommendations:	To confirm above mentioned, please feel free to contact:			
<i>Name</i>	<i>Company / Organization</i>	<i>Position</i>	<i>Phone/Fax/ Cellular</i>	<i>E-mail</i>
Mr. Zoran Vukcevic	Directorate for Development of SME	Director	+382 (0)20 406 302	zoran.vukcevic@nasme.me
Mrs. Ana Nikolic	The Old Royal Capital Cetinje	Deputy Mayor	+382 (0)41 231 755 +382 (0)67 225 659	zamjenik.gradonacelnika@cetinje.me
Mr. Velizar Veso Roganovic	NGO INSA (The Initiative of Conscience)	President	+382 (0)41 237 137 +382 (0)69 521 871	velizar_r@yahoo.com ngoinsa@yahoo.com
Dr. Momcilo Otasevic	NGO “Academic Club” Cetinje	President	+382 (0)41 230 305 +382 (0)67 509 680	akct@t-com.me
Mr. Zoran Vujanovic	OBOD Elektroindustrija AD	Executive Manager	+382 (0)41 231 730 +382 (0)69 022 376	asom@t-com.me