

PROFILE

1. Identity:					
Name:	Pavle				
Surname:	Simovic				
Sex:	Male				
Date and place of birth:	July 13, 1966 – Tresnjevo, Cetinje (MNE)				
Nationality:	Montenegrin				
Civil Status:	Citizen of Montenegro				
Marital Status:	Single				
2. Contact information:					
Current address:	Obilica 15, Cetinje 81250, Montenegro				
Hand phone:	+382-69874321 or +382-68558522				
Office phone/fax:	+382-41-231452				
E-mail:	pavles@t-com.me or pavle@bc-cetinje.com				
3. Education:					
Institution:	<input type="checkbox"/> School Center – Kotor (MNE) <input type="checkbox"/> Harbor Master's Office – Kotor				
Date:	<input type="checkbox"/> May 31, 1985 <input type="checkbox"/> October 11, 1991				
Degree:	<input type="checkbox"/> Nautical technician diploma (fourth degree) <input type="checkbox"/> Ship's mate authorization				
4. Language skills (marked 1 to 5 for competence, where 5 is the highest):					
	Language		Passive	Spoken	Written
Montenegrin	Vernacular			5	5
English	Foreign			4	4
Russian	Foreign	3		2	2
Italian	Foreign	3		2	2
5. Other skills:					
	Computer knowledge (Windows, MS Office, Corel, Internet, website building, hardware and software installations...)				
6. Driving Licence:					
	N/A				
7. Membership of Professional Bodies:					
	Contact-based employee at "Local Business Center Cetinje" (SMEDA – www.nasme.me)				
8. Present position:					
	Private consultant				
9. Years of professional experience:					
Period:	July 3, 1985 to Sept 25, 1986				
Location:	M/V "RISAN" - Overseas				
Company / Organization:	"Jugoslovenska oceanska polovidba – Kotor"				
Position:	Cadet				
Job Description:	On-the-job training				
Period:	April 20, 1988 to Feb 12, 1990				
Location:	Cetinje (MNE)				
Company / Organization:	"OBOD Elektroindustrija"				
Position:	Factory worker				
Job Description:	Refrigerators pre-assembly line fitter				
Period:	Feb 3, 1992 to Oct 31, 1992				
Location:	M/V "BUDVA" - Overseas				
Company / Organization:	"Jugoslovenska oceanska polovidba – Kotor"				
Position:	Helmsman (under third mate authorization)				
Job Description:	Ship's navigation				

<i>Period:</i>	Sept 4, 1994 to Aug 31, 1995
<i>Location:</i>	Tresnjevo – Cetinje (MNE)
<i>Company / Organization:</i>	Elementary School “Sunjo Pesikan”
<i>Position:</i>	English teacher
<i>Job Description:</i>	An English teacher for 5 th to 8 th grade
<i>Period:</i>	Nov 1, 1995 to April 21, 2008
<i>Location:</i>	Cetinje
<i>Company / Organization:</i>	OBOD Elektroindustrija - Cetinje
<i>Position:</i>	Premises keeper; English correspondent from Aug 8, 1998 to April 21, 2008
<i>Job Description:</i>	Correspondence and translation service as well computer handling in assisting of Sales and Export Dept.
<i>Period:</i>	May 2003 up to the date
<i>Location:</i>	Cetinje
<i>Company / Organization:</i>	Local Business Center Cetinje (http://www.bc-cetinje.com) (Directorate for SME Development) (http://www.nasme.cg.yu)
<i>Position:</i>	Coordinator
<i>Job Description:</i>	Various business services to SME and entrepreneurs: business or investment plans, company registration, advices, feasibility studies, company diagnosis, etc.
10. Non-professional experience:	
<i>Period:</i>	From May 2005 up to nowadays
<i>Location:</i>	Cetinje
<i>Organization:</i>	NGO “Today for Tomorrow” (http://nvo-danas-za-sjutra.tripod.com)
<i>Job Description:</i>	Coordinator
<i>Period:</i>	From 2001 up to nowadays
<i>Location:</i>	Cetinje
<i>Organization:</i>	NGO “INSA” (The Initiative of Conscience) (http://insa4.tripod.com/ngoinsa)
<i>Position:</i>	International contacts; Project Designer
<i>Job Description:</i>	An active role in all the civic action initiatives undertaken by the organization, usually as a volunteer.
<i>Period:</i>	July 2003 up to the date
<i>Location:</i>	Cetinje
<i>Organization:</i>	NGO “Academic Club” Cetinje (http://akademskiklub.tripod.com/cetinje)
<i>Job Description:</i>	Active member
11. Military service time:	Yugoslavian Navy, from March 17, 1987 to March 17, 1988; submarine Qualification: Sonarman
12. Important trainings and certificates acquired:	<ul style="list-style-type: none"> ❑ Training course for polyurethane and cyclopentane (C5) technology application in refrigeration industry (by Cannon Afros S.p.A. Milano, Italy; Feb 2003) ❑ Workshops and trainings organized for Regional and Local Business Centers staff in Montenegro (by POHL Consulting and Associates from Ireland, and the Agency for Development of Small and Medium-sized Enterprises; Feb-June 2003); ❑ CEFE (Competency based Economies through Formation of Enterprise) training (by GTZ from Germany; Feb-March 2005); ❑ Enterprise Diagnosis training (by Japan International and Cooperation Agency – JICA, and Directorate for Development of Small and Medium sized Enterprises; Feb-Nov 2006); ❑ Production Management for Southeast European Countries training course in Japan (by JICA under Program of the Government of Japan; May-June 2007); ❑ Energy efficiency adviser (by GTZ from Germany; Dec 2009).

13. Travel abroad:	Austria, Slovenia, Italy, Hungary, Bulgaria, Romania, Turkey, Germany, France, Ukraina, Malta, Algeria, Cameroon, Nigeria, Senegal, Ivory Coast, Ghana, Liberia, Angola, South Africa, Pakistan, Sri Lanka, Singapore, Hong Kong, P.R. China, Japan, USA, Cuba			
14. Key qualifications:	<ul style="list-style-type: none"> - Commercial, Marketing, and Production management; - Computer master; - English – Serbo-Croatian translator; - Ship's mate; - Proficient in various technological processes and terms. 			
15. References:	Will be provided in paper document form on request			
16. Recommendations:	To confirm above mentioned, please feel free to contact:			
<i>Name</i>	<i>Company / Organization</i>	<i>Position</i>	<i>Phone/Fax/ Cellular</i>	<i>E-mail</i>
Mr. Zoran Vukcevic	Directorate for Development of SME	Director	+382 (0)20 406 302	zoranv@mn.yu
Mrs. Ana Nikolic	Kronus MN Ltd.	Executive Manager	+382 (0)41 235 375 +382 (0)69 339 281	kronusmn@t-com.me
Mr. Velizar Veso Roganovic	NGO INSA (The Initiative of Conscience)	President	+382 (0)41 237 137 +382 (0)69 521 871	velizar_r@yahoo.com ngoinsa@yahoo.com
Dr. Momcilo Otasevic	NGO "Academic Club" Cetinje	President	+382 (0)41 230 305 +382 (0)67 509 680	akct@t-com.me
Mr. Zoran Vujanovic	OBOD Elektroindustrija AD	Executive Manager	+382 (0)41 231 730 +382 (0)69 022 376	asom@t-com.me

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